

Defence Industry Round Table Input

Boeing Canada

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Question: What additional measures could DND undertake, along with partner departments, to improve defence procurement?

Response: The following recommended measures could be taken by DND, along with partner departments, to improve defence procurement:

- **Funding** - Provide an increased and stable level of defence funding that allows DND to acquire the capabilities necessary for the Canadian Armed Forces to satisfy their key roles and missions.
- **Priorities** - Establish defence priorities that allow the Canadian Armed Forces to satisfy their key roles and missions, prioritize them appropriately and have the will for all parties to follow the established priorities.
- **Staffing** - Ensure that DND, PSPC and ISEDC are adequately staffed with procurement experts to manage complex procurements in a timely manner.
- **Industry Investment Guidance** - Refine the DAG to provide a sense for the relative priority of each program (as opposed to simply listing all possible future capability requirements).
- **Past Performance** - Introduce “past performance” as one of the measures that the GoC considers when evaluating proposals including the acquisition, support and ITB/VP components of the offer (companies that have not delivered consistently should be “risked up”).
- **Risk** - Establish a less risk averse culture.